STRENGTHS WEAKNESSES ▶ Which skill do you lack? ▶ What is it that you do well? ▶ Why do people seek your help? ▶ What is your worst habit? ► How do you annoy others? ▶ When do you shine most? **PERSONAL** ▶ What's your killer app? **▶** What's your kryptonite? S.W.O.T **▶** Do you have a competitor? **ANALYSIS** ▶ Is your business changing? ► Is your company growing? ▶ Do people notice you? ► Are you a valuable person? **▶** Is there a chance of promotion? **OPPORTUNITIES THREATS**